

NetSuite for Software & Technology Companies

The Scalable Foundation for Modern Technology Companies

Scale, Streamline and Modernize

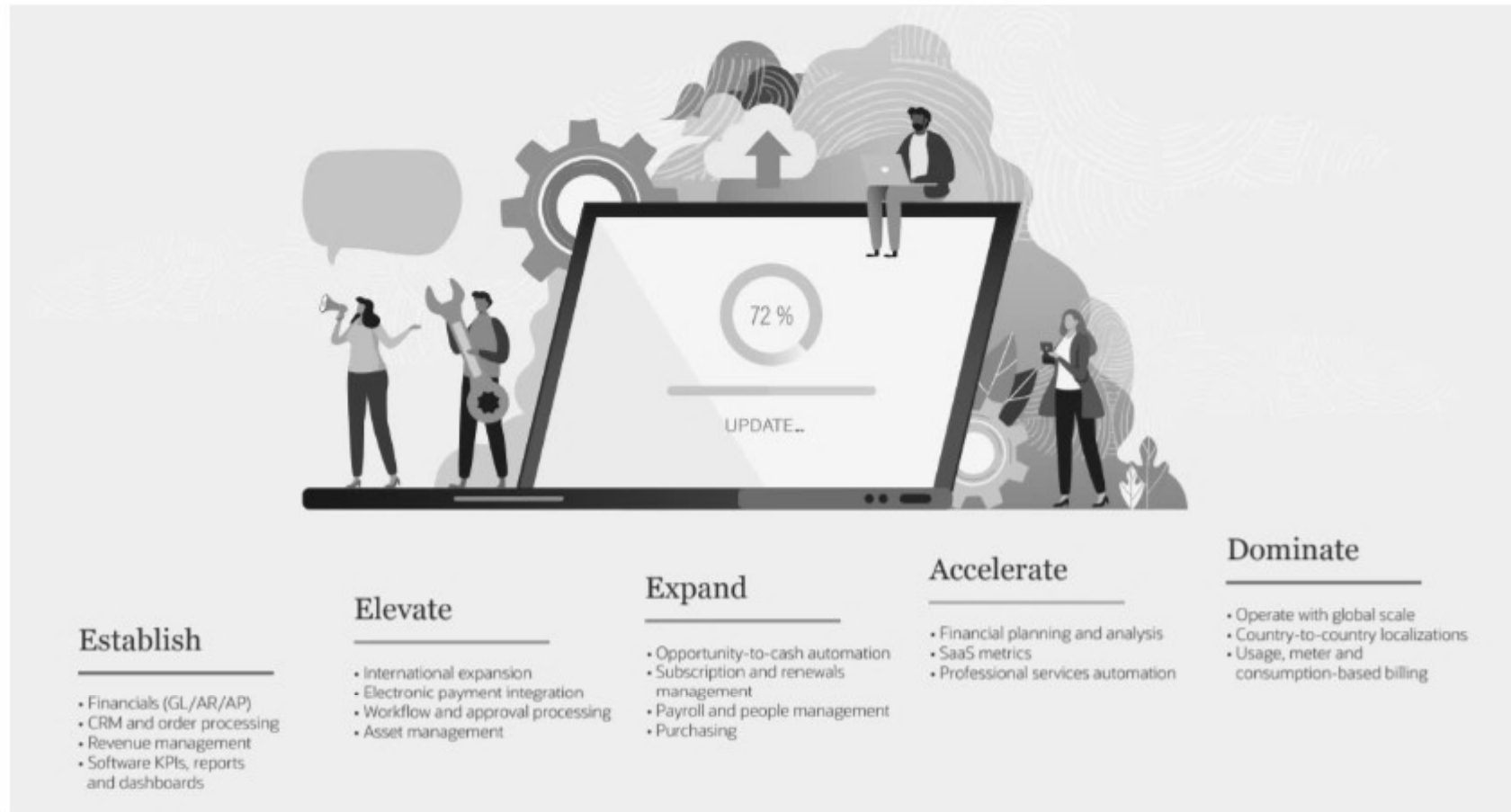
In the software industry, there is no such thing as status quo. To remain relative and competitive in the market, software companies must have the agility to evolve and innovate with the ever-changing landscape—especially smaller companies competing with giants. Even the most solid of business plans can be rendered useless if a company is not prepared to navigate the highly disruptive nature of the industry. Today you may be selling software—but future market demands may require you sell hardware as well.

Software companies must be able to advance rapidly to keep up with competitors, which means leveraging opportunities for international expansion.

You must also have the systems in place to manage and maintain their success— from complying with new reporting standards, to streamlining multiple expense management systems, to managing high-volume financial reporting—achieving all with the least amount of disruption to daily operations. After all, in the software industry, speed to market is the key.



NetSuite for Software & Tech Companies



NoBlue Services offers companies in the software industry support for the full lifecycle of your business—from the initial NetSuite license negotiation and implementation—to our training services—to continuous managed services with Admin+ Support.

We have a deep understanding of software companies, the challenges you face and the best practices to streamline operations. We leverage the SuiteSuccess model and methodology to ensure a solution built and vetted for software companies like yours.

The results are rapid development, greater change agility, improved efficiency, greater competitive advantage, global expansion, increased speed to market, reduced cost to serve and risk mitigation. Although we are a multinational corporation, we are small and personal in our approach. We have partnered with many companies and are here to help.

NetSuite for Software & Tech Companies

In an Internet / Technology environment you need a business management system that supports rapid growth and is flexible enough to adapt and evolve. A cloud-based system enables you to concentrate on growing your business without worrying if the system will scale quickly enough to keep up.

Software and Digital Companies often have relatively complex regulatory and financial requirements due to operating in multiple countries and currencies. It is crucial that the business management suite supports global rollouts, consolidation, multiple languages, local tax legislation, multi book reporting and advanced revenue management.

With the agility of cloud computing, you and your business are free to pursue innovation rather than the demand of maintaining hardware and software.

KEY BENEFITS

Rapid development • Greater efficiency • Competitive differentiation • Global expansion • Increased speed to market • Reduced cost to serve • Risk mitigation

KEY FEATURES

- Manage Orders.- Automate processing for both initial and recurring transactions.
- Streamline Billing.- Automate billing across multiple revenue streams—subscription, product, usage and services.
- Recognise Revenue.- Solve complex revenue recognition challenges and comply with evolving standards.
- Close the Books.- Close with confidence and report financials quickly and accurately.
- Optimise recurring revenue.- Manage recurring revenue with powerful solutions for both SaaS and perpetual licence providers.
- Consolidate Global Financials.- Seamlessly manage multiple currencies and reporting as your business expands.
- Salesforce Integration.- Integrate with your existing CRM for complete lead-to-cash automation.
- Automate Professional Services.- Maximise resource allocation, elevate on-time delivery and streamline project accounting.
- Customise for Your Business.- Leverage SuiteCloud to customise for today and future-proof your investment.

The NoBlue Solution for Computer Software companies has been designed to enhance the standard Oracle-NetSuite offering to provide the last mile functionality your business requires.

We help software companies seamlessly transition to the cloud, while addressing the software industry challenges of disruption and changing business models, contract management, subscription services, revenue recognition and compliance requirements, integration of multiple systems, and reporting standards.

WHY NOBLUE

The NoBlue Solution for Software and Technology companies has been designed to enhance the standard Oracle-NetSuite offering to provide the last mile functionality your business requires. Whether your focus is on improving revenue recognition, streamlining billing processes, improving your customer experience or managing resources and complex projects we provide you with a solution that delivers clear business benefits to your enterprise.

NoBlue has been instrumental in the successful implementation of several projects in the technology, software, Software-as-a-Service, and Web 2.0 sectors, provisioning and configuring NetSuite solutions to provide real-time data insights that allow our clients to streamline their critical business processes – saving time, money and eliminating error.

**ORACLE
NETSUITE**

5 STAR AWARD
2020 ★★★★★

We Can Help You

We help software companies seamlessly transition to the cloud, while addressing the software industry challenges of disruption and changing business models, contract management, subscription services, revenue recognition and compliance requirements, integration of multiple systems, and reporting standards.

"NoBlue was able to provide a flexible and knowledgeable team that helped us get up & running as quickly as possible ... the most effective partner to address our needs within the tight timeframes"
Mark Haberland. Managing Director Clariba



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