



## NetSuite for Wholesale Distribution

## One Integrated Application to Manage Your Entire Wholesale Distribution Business

**Ensure customer satisfaction every time you expedite an item, outperform the competition and sustain the revenue stream.**

Although under the same label, wholesale distribution and B2B companies differ widely, and this is the reason why it's particularly difficult to find an off-the-shelf solution.

Our goal is to integrate the myriad of functions that make up your wholesale distribution business within a single IT system, providing a 360 view of your company, allowing you to make quicker and more effective decisions.

With over 15 NetSuite warehouse & distribution implementations completed as well as extensive internal expertise in this sector makes NoBlue your ideal partner.

Whether your focus is on inventory management and back-to-back ordering, or improving your customer experience on and offline, we provide tailored solution to get the most of your particular business.



# NetSuite for Wholesale & Distribution

Stay ahead of the curve in the ever changing and competitive distribution industry, optimise operations and improve productivity and profitability with experience and service capabilities on your side.

Changes in the marketplace have meant disruption in the industry. For example, the "Amazon Effect" has given rise to consumers' expectations for a personalized, online shopping experience with endless options and fast delivery. Meeting these demands can be a big challenge for companies that have been operating on multiple disconnected systems. It's an even bigger challenge when managing numerous subsidiaries with multiple accounting systems. And forget about aggregating data to generate real-time reports—having multiple systems makes that nearly impossible.

Simply put: Wholesale distributors are at a crossroads, and it's time to make a decision. Continue with business as usual, or optimize your business with industry best practices.

## KEY BENEFITS

- Ability to compete
- Empowerment to adapt and change
- Stability and development
- Improved operational efficiency
- Improved controls and accuracy
- Increased speed to market
- Reduced the cost to serve
- Faster time to value
- Increased profit margin
- Long-term partnership

## FUNCTIONS

- Comprehensive capabilities for procurement, inventory and fulfillment, including demand planning, supply chain, vendor and PO management and procure to pay process.
- Real time Dashboard & Reporting
- Automated Order Processing from any channel. Order status and full process visibility and tracking.
- Shipping Integration and Logistics
- Ecommerce for WD
- Integrated Financial Management
- Sales, Marketing and Service Automation
- Manufacturing and Light Assembly with bin and lot tracking.

## WHY NOBLUE

Our customers are our best asset, thus, we are personal in our approach and ensure our team has the knowledge and skills to bring true value and advise wisely to assess you in best solution to meet your needs.

NoBlue Services offers companies in the wholesale distribution industry support for the full lifecycle of your business -from the initial NetSuite implementation with the SuiteSuccess methodology to continuous support with our exclusive packages.

We help distributors seamlessly transition to the cloud while addressing the industry challenges of thin margins, seasonality, the "Amazon Effect", inventory costs, resource constraints, and the unique juxtaposition of trying to both survive and thrive in a highly disrupted and evolving industry.

The results are the ability to compete in the marketplace, empowerment to adapt and change, business stability and scalability, improved operational efficiency, greater visibility into the business, improved controls, proactive decision making, faster time to value, and increased profit margin.

**ORACLE  
NETSUITE**

**5 STAR AWARD  
2020\*\*\*\*\***

# NetSuite for Wholesale & Distribution



We have deep expertise and experience in the wholesale distribution industry and we leverage that expertise to configure and customize the software uniquely to your business. This expertise is integrated into our SuiteSuccess implementation methodology and our exclusive industry-specific add-on service offerings.

## STAIRWAY TO YOUR SUCCESS

Through SuiteSuccess Methodology, we offer an agile and staged pathway for you to succeed by engaging you continuously throughout the full lifecycle of your business, keeping you on an upward trajectory tailored specific to the wholesale distribution industry. • Rapid and efficient implementation • Leading wholesale distribution industry practices • Tailored delivery • Development and expansion.

## Wholesale Distribution Knowledge and Expertise

Our team has deep understanding of wholesale distribution companies, the challenges you face and the best practices to help you transition to an optimal state of operations.

We have a high number of certified NetSuite consultants and developers to help you get the most of your system as we have already done with our existing customers.

Our experts will work closely with you, show you best practice and will take the time to fully understand your business' specific requirements and how you are looking to grow. We then make use of our experience and technology tools to transform your inventory management, logistics, and supply chain management to wow your customers.



SWEET SQUARED



WHITESTORES  
the outdoor living store

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